

## Social Psychology Chapter 14 ID's

1. Asch effect \*Soloman Asch
2. Cognitive dissonance
3. Mere exposure effect
4. Foot in the door effect
5. Door in the face effect
6. Fundamental attribution error (FAE)
7. Self-serving bias
8. Self-fulfilling prophecy
9. Conformity
10. Deindividuation
11. Diffusion of responsibility
12. False consensus effect
13. Just world bias
14. Groupthink \*Irving Janis
15. Ethnocentrism
16. Out group
17. In group
18. Frustration aggression hypothesis
19. Bystander effect
20. Group polarization
21. Group norms
22. Social facilitation
23. Social loafing
24. Triangular theory of love
25. Similarity principle
26. Principle of proximity
27. Reward theory of attraction
28. Stanley Milgram
29. Phillip Zimbardo
30. Festinger & Carlsmith
31. Rosenthal & Jacobson
32. Kitty Genovese